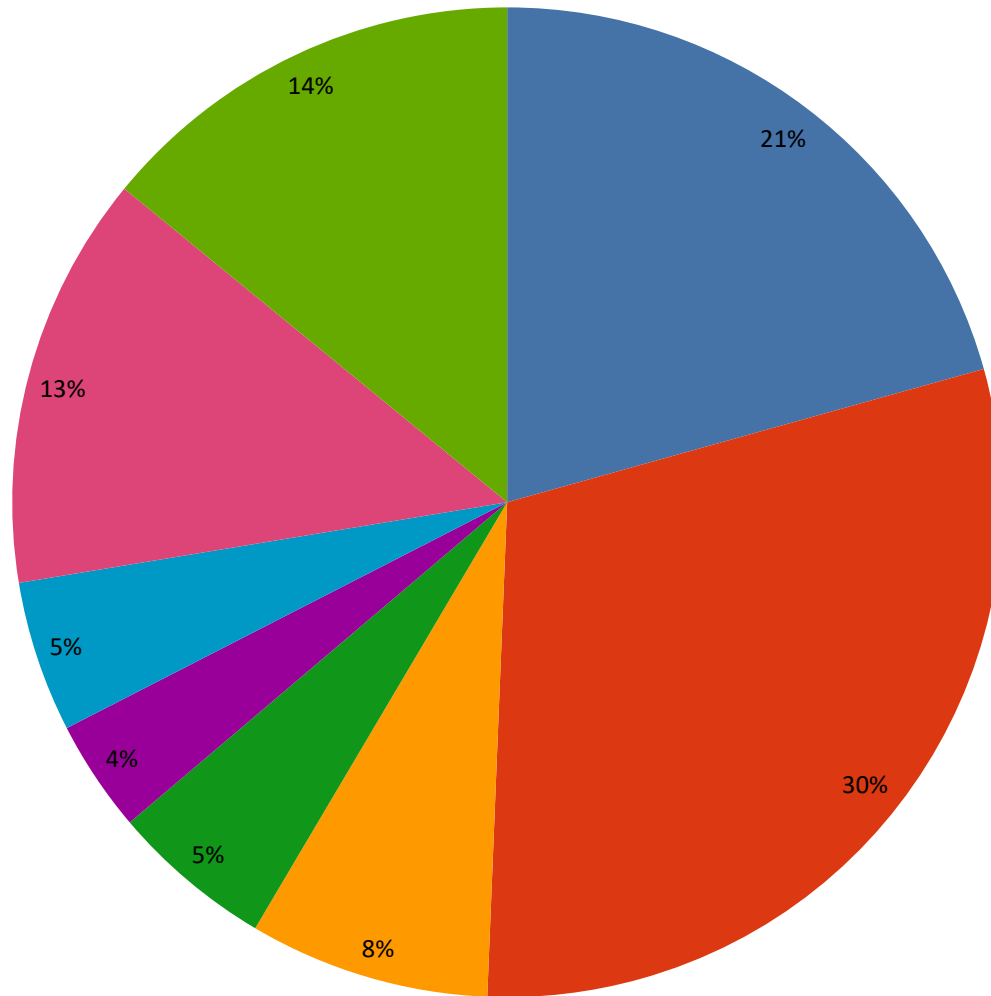


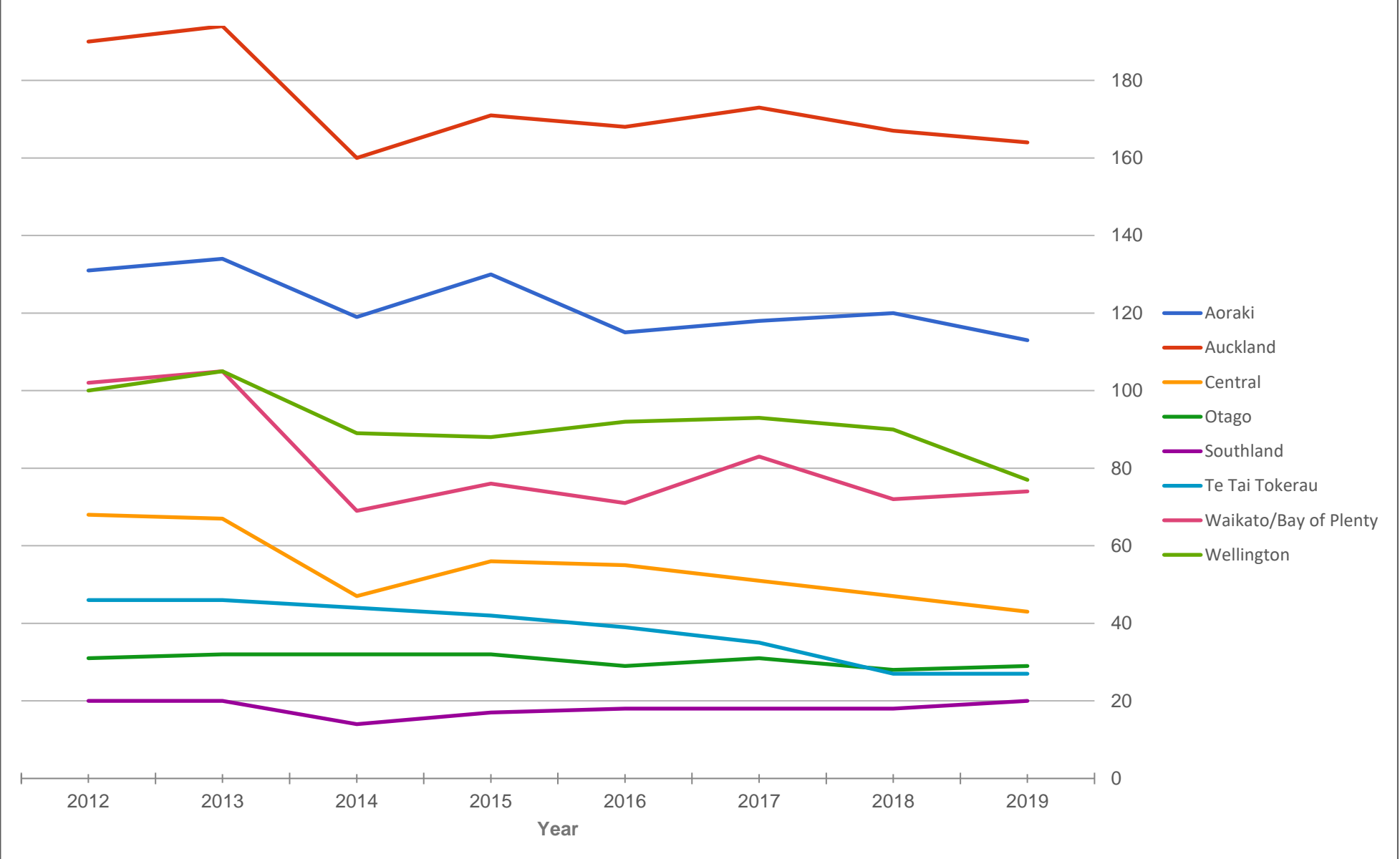
SLANZA Regional Membership Statistics 2019									
Region	% Change 2018/2019	2019	2018	2017	2016	2015	2014	2013	2012
Aoraki	-6%	113	120	118	115	130	119	134	131
Auckland	-2%	164	167	173	168	171	160	194	190
Central	-9%	43	47	51	55	56	47	67	68
Otago	4%	29	28	31	29	32	32	32	31
Southland	11%	20	18	18	18	17	14	20	20
Te Tai Tokerau	0%	27	27	35	39	42	44	46	46
Waikato/Bay of Plenty	3%	74	72	83	71	76	69	105	102
Wellington	-14%	77	90	93	92	88	89	105	100
Total	-4%	547	569	602	587	612	574	703	688
Business Membership	60%	8	5	6	5	5	5	N/A	N/A
Life Membership	0%	20	20	20	19	19	17	N/A	N/A
Total members OVERALL	-3%	575	594	628	611	636	596	703	688
NEW Membership Applications 2019									
					75				

2019

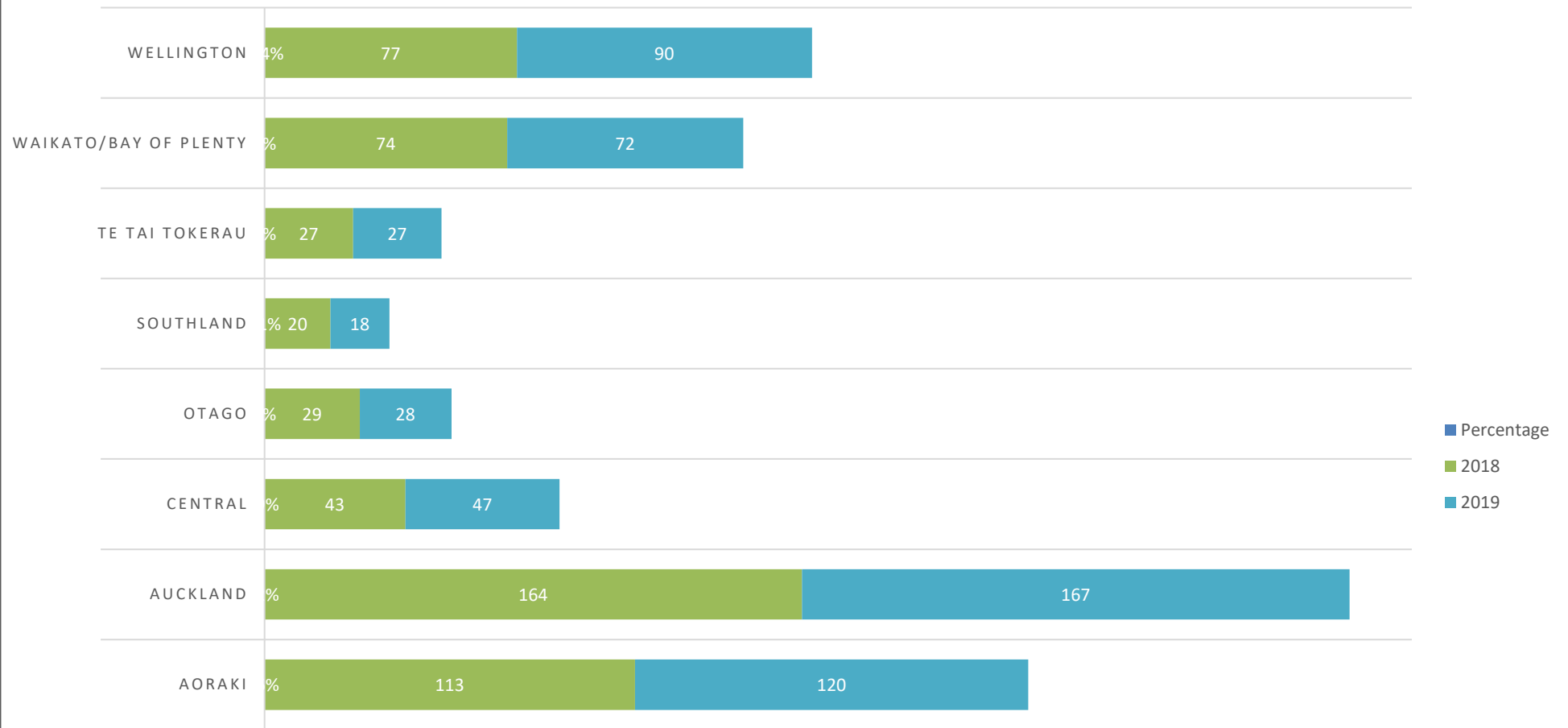


- Aoraki
- Auckland
- Central
- Otago
- Southland
- Te Tai Tokerau
- Waikato/Bay of Plenty
- Wellington

REGIONAL MEMBERSHIP YEARLY COMPARISON



2018/2019 REGIONAL MEMBERSHIP COMPARISON



	Aoraki	Auckland	Central	Otago	Southland	Te Tai Tokerau	Waikato/Bay of Plenty	Wellington
Percentage	-6%	-2%	-9%	4%	11%	0%	3%	-14%
2018	113	164	43	29	20	27	74	77
2019	120	167	47	28	18	27	72	90

MEMBERSHIP NUMBER