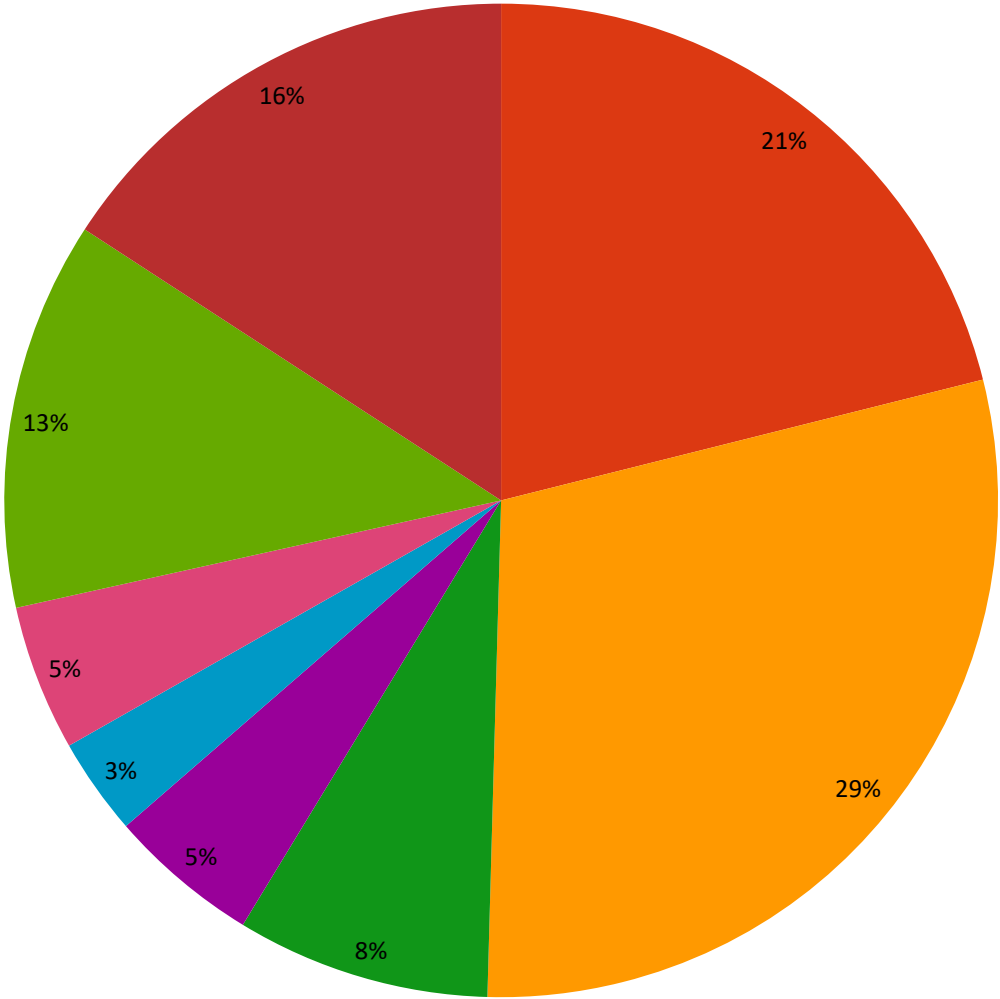


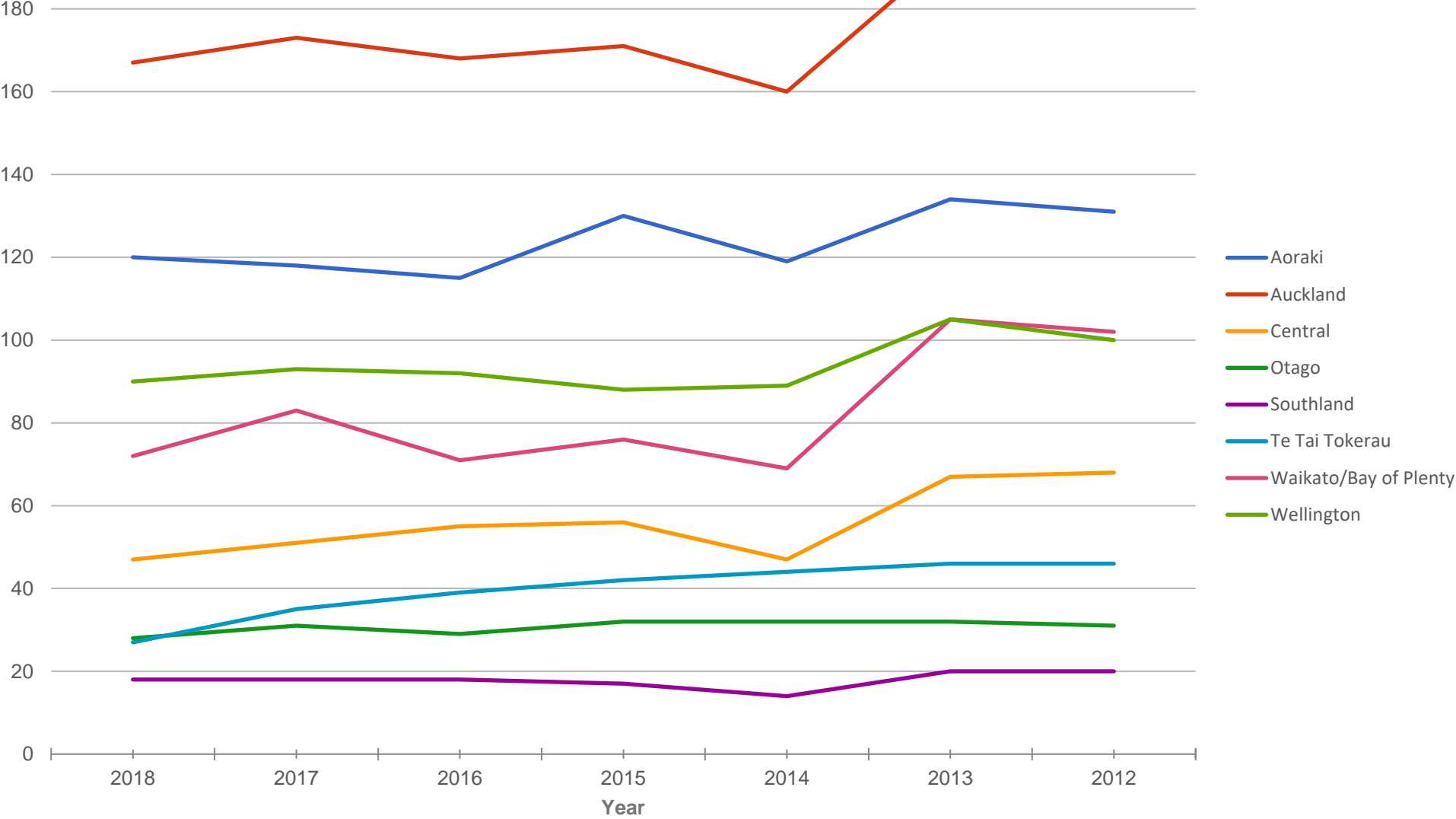
SLANZA Regional Membership Statistics 2018								
Region	% Change 2017/2018	2018	2017	2016	2015	2014	2013	2012
Aoraki	2%	120	118	115	130	119	134	131
Auckland	-3%	167	173	168	171	160	194	190
Central	-8%	47	51	55	56	47	67	68
Otago	-10%	28	31	29	32	32	32	31
Southland	0%	18	18	18	17	14	20	20
Te Tai Tokerau	-23%	27	35	39	42	44	46	46
Waikato/Bay of Plenty	-13%	72	83	71	76	69	105	102
Wellington	-3%	90	93	92	88	89	105	100
Total	-5%	569	602	587	612	574	703	688
Business Membership		5	6	5	5	5	N/A	N/A
Life Membership		18	18	19	18	17	N/A	N/A
Total members OVERALL		592	626	611	635	596	703	688
Regional PAID memberships added 2018				77				
Members removed due to retirement or not renewing 2018				21				

2018

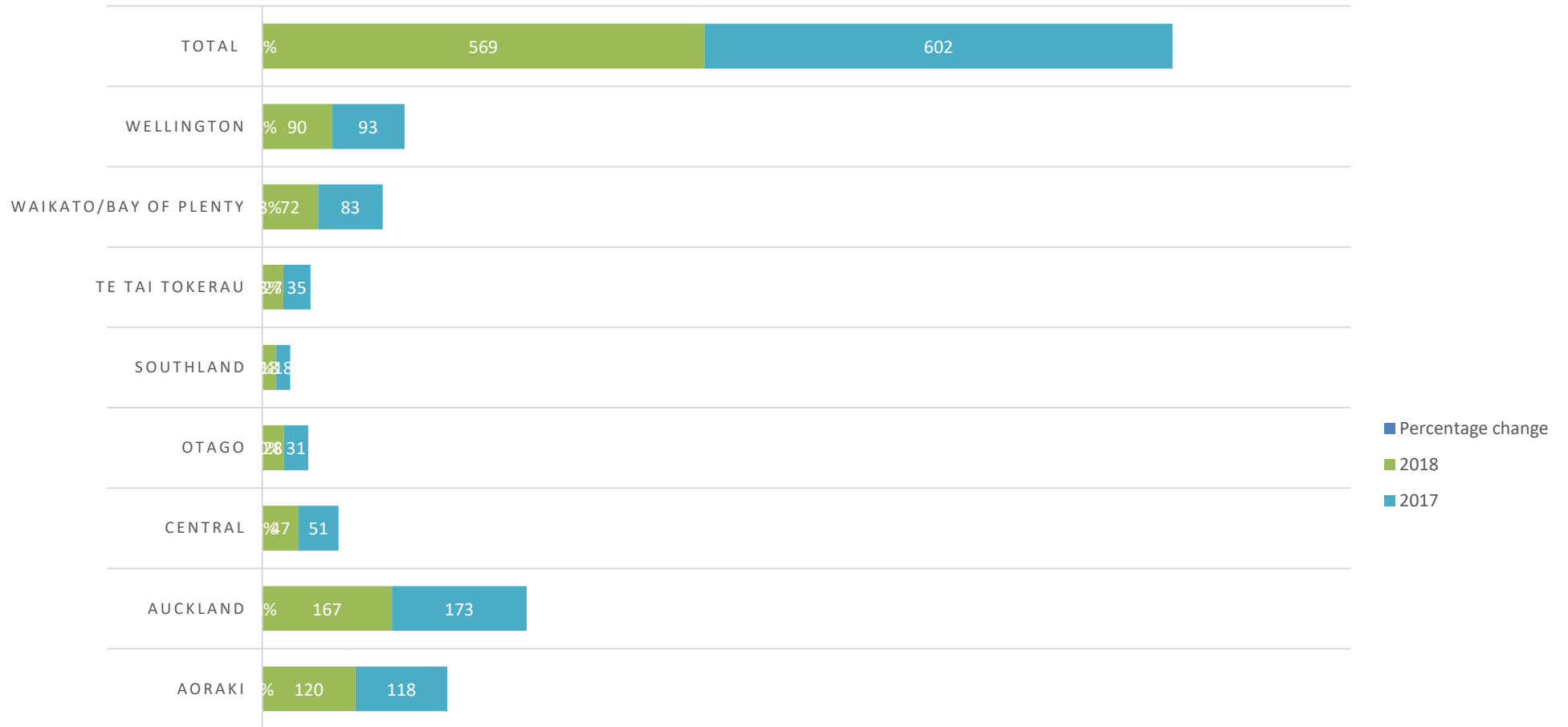


- Aoraki
- Auckland
- Central
- Otago
- Southland
- Te Tai Tokerau
- Waikato/Bay of Plenty
- Wellington

REGIONAL MEMBERSHIP YEARLY COMPARISON



2017/2018 REGIONAL MEMBERSHIP COMPARISON



	Aoraki	Auckland	Central	Otago	Southland	Te Tai Tokerau	Waikato/Bay of Plenty	Wellington	Total
■ Percentage change	2%	-3%	-8%	-10%	0%	-23%	-13%	-3%	-5%
■ 2018	120	167	47	28	18	27	72	90	569
■ 2017	118	173	51	31	18	35	83	93	602

MEMBERSHIP NUMBER